

Product Discontinuation Announcement



June 1, 2017

Product Affected by this Announcement

Red Lion Controls announces the end of life (EOL) of the following products. Final purchases will be accepted based on product availability. Red Lion will continue to repair products as long as parts remain available.

Please Note: Some of the products being discontinued shipped with an accessory in the box. Their replacements do not, and the accessory should be purchased separately. Please see footnotes for more information. The part number for the appropriate add-on accessory is included at the end of this document.

Part Number	Suggested Replacement	Last NCNR Order Entry*	Shipments Cease*
SN-6800-AT	SN-6701-AT-3G ¹	6/30/2017	12/31/2017
SN-6800-AT-AC	SN-6701-AT-3G ^{1,2}	6/30/2017	12/31/2017
SN-6800-AT-MX	SN-6701-AT-3G ^{1,2}	6/30/2017	12/31/2017
SN-6800-BM	SN-6900-AM ³	6/30/2017	12/31/2017
SN-6800-BM-AC	SN-6900-AM ^{2,3}	6/30/2017	12/31/2017
SN-6800-BM-ACDC	SN-6900-AM ^{2,3}	6/30/2017	12/31/2017
SN-6800-BM-MX	SN-6900-AM ^{2,3}	6/30/2017	12/31/2017
SN-6800-GE	SN-6701-GE-3G ¹ (AMER) SN-6901-EU-3G ¹ (EMEA/APAC)	6/30/2017	12/31/2017
SN-6800-GE-AC	SN-6701-GE-3G ^{1,2} (AMER) SN-6901-EU-3G ^{1,2} (EMEA/APAC)	6/30/2017	12/31/2017
SN-6800-GE-MX	SN-6701-GE-3G ^{1,2} (AMER) SN-6901-EU-3G ^{1,2} (EMEA/APAC)	6/30/2017	12/31/2017
SN-6800-TE	SN-6900-AM ^{1,3}	6/30/2017	12/31/2017
SN-6800-TE-ACDC	SN-6900-AM ^{1,2,3}	6/30/2017	12/31/2017
SN-6800-TEIM-MX	SN-6900-AM ^{1,2,3}	6/30/2017	12/31/2017
SN-6801-AT	SN-6701-AT-3G	6/30/2017	12/31/2017
SN-6801-AT-AC	SN-6701-AT-3G ²	6/30/2017	12/31/2017
SN-6801-BM	SN-6901-AM ^{1,3}	6/30/2017	12/31/2017
SN-6801-BM-AC	SN-6901-AM ^{1,2,3}	6/30/2017	12/31/2017
SN-6801-GE	SN-6701-GE-3G (AMER) SN-6901-EU-3G (EMEA/APAC)	6/30/2017	12/31/2017

Notes: *Dates may be subject to change depending on product sales

¹ – Replacement product doesn't have a Molex connector

² – Replacement product is not bundled with a power adapter. Sold separately.

³ – Replacement product supports 4G LTE (no upgrade required). Check carrier compatibility.

Part Number	Suggested Replacement	Last NCNR Order Entry*	Shipments Cease*
SN-6801-GE-AC	SN-6701-GE-3G ² (AMER) SN-6901-EU-3G ² (EMEA/APAC)	6/30/2017	12/31/2017
SN-6801-MTS	SN-6901-AM ³	6/30/2017	12/31/2017
SN-6801EB-AT	SN-6901EB-AM ³	6/30/2017	12/31/2017
SN-6801EB-BM	SN-6901EB-AM ³	6/30/2017	12/31/2017
SN-6801EB-GE	SN-6901EB-AM ³	6/30/2017	12/31/2017
SN-6821-AT	SN-6721-AT-3G	6/30/2017	12/31/2017
SN-6821-AT-AC	SN-6721-AT-3G ²	6/30/2017	12/31/2017
SN-6821-BM	SN-6921-AM ³	6/30/2017	12/31/2017
SN-6821-BM-AC	SN-6921-AM ³	6/30/2017	12/31/2017
SN-6821-GE	SN-6721-GE-3G (AMER) SN-6921-EU-3G (EMEA/APAC)	6/30/2017	12/31/2017
SN-6821-GE-AC	SN-6721-GE-3G ² (AMER) SN-6921-EU-3G ² (EMEA/APAC)	6/30/2017	12/31/2017
SN-6821-MTS	SN-6921-AM ³	6/30/2017	12/31/2017
RAM-6800-AT	RAM-6701-AT-3G ¹	6/30/2017	12/31/2017
RAM-6800-AT-AC	RAM-6701-AT-3G ^{1,2}	6/30/2017	12/31/2017
RAM-6800-AT-MX	RAM-6701-AT-3G ^{1,2}	6/30/2017	12/31/2017
RAM-6800-BM	RAM-6900-AM ³	6/30/2017	12/31/2017
RAM-6800-BM-AC	RAM-6900-AM ^{2,3}	6/30/2017	12/31/2017
RAM-6800-BM-MX	RAM-6900-AM ^{2,3}	6/30/2017	12/31/2017
RAM-6800-GE	RAM-6701-GE-3G ¹ (AMER) RAM-6901-EU-3G ¹ (EMEA/APAC)	6/30/2017	12/31/2017
RAM-6800-GE-AC	RAM-6701-GE-3G ^{1,2} (AMER) RAM-6901-EU-3G ^{1,2} (EMEA/APAC)	6/30/2017	12/31/2017
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RAM-6801-AT	RAM-6701-AT-3G	6/30/2017	12/31/2017
RAM-6801-AT-AC	RAM-6701-AT-3G ²	6/30/2017	12/31/2017
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RAM-6801-GE-AC	RAM-6701-GE-3G ² (AMER) RAM-6901-EU-3G ² (EMEA/APAC)	6/30/2017	12/31/2017
RAM-6801EB-AT	RAM-6901EB-AM ³	6/30/2017	12/31/2017
RAM-6801EB-BM	RAM-6901EB-AM ³	6/30/2017	12/31/2017
RAM-6801EB-GE	RAM-6901EB-AM ³	6/30/2017	12/31/2017
RAM-6821-AT	RAM-6721-AT-3G	6/30/2017	12/31/2017
RAM-6821-AT-AC	RAM-6721-AT-3G ²	6/30/2017	12/31/2017

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RAM-6821-GE	RAM-6721-GE-3G (AMER) RAM-6921-EU-3G (EMEA/APAC)	6/30/2017	12/31/2017
RAM-6821-GE-AC	RAM-6721-GE-3G ² (AMER) RAM-6921-EU-3G ² (EMEA/APAC)	6/30/2017	12/31/2017

Associated Accessories

The part number for a barrel-style AC/DC power adapter that works with all suggested replacements is [FPSALACadapter2](#) and is sold separately.

Product End of Life Notice
CUBs to CUB7 Counter Comparison

Introduction
The CUB1 was introduced in 1982 as one of Red Lion's first counters – an innovative alternative to existing electro mechanical counters. With over 30 years of sales, many customers continue to use the product today. In 2009, we launched the CUB7 counter as the new and improved replacement. It features all plastic construction, a built-in battery, DIP switch programming, and a better price. Despite its continued value, given the availability of critical parts and the CUB7 counters' compelling advantages, it is necessary to discontinue the CUB1 counter.

Timing
Red Lion Controls intends to honor the standard warranty obligation for this product when ordered and delivered in accordance with the following transition schedule:

- March 2017**: Announcement of Product Discontinuation
- September 30, 2017***: Acceptance of Last Time Buy Orders Ceases
- December 31, 2017***: Final Shipments of CUB1 counters

March 2017

- Announcement to customers
- Red Lion begins accepting non-cancellable, non-returnable last time buy orders
- Orders may be scheduled for delivery between March 2017 and December 31, 2017

September 30, 2017

- General availability of CUB1 counters ceases
- Acceptance of last time buy orders concludes

Customers should take this opportunity to investigate transitioning to our suggested replacements. To help with this, we have created a document which explains the situation and provides additional details on the differences between the discontinued product and the suggested replacement. This is available at:

www.redlion.net/eol .

Visit www.redlion.net to learn more about Red Lion's product portfolio. If you have questions or need more information, please contact your local sales representative or Red Lion Technical Support at +1 (877) 432-9908 or +1 (717) 767-6511.

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